June 2020



Time to grow our Bonds Market

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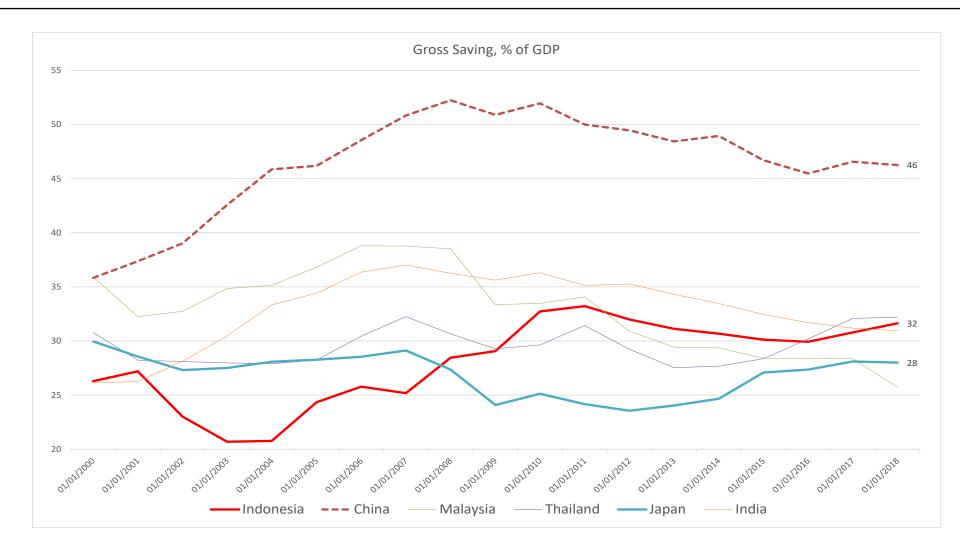
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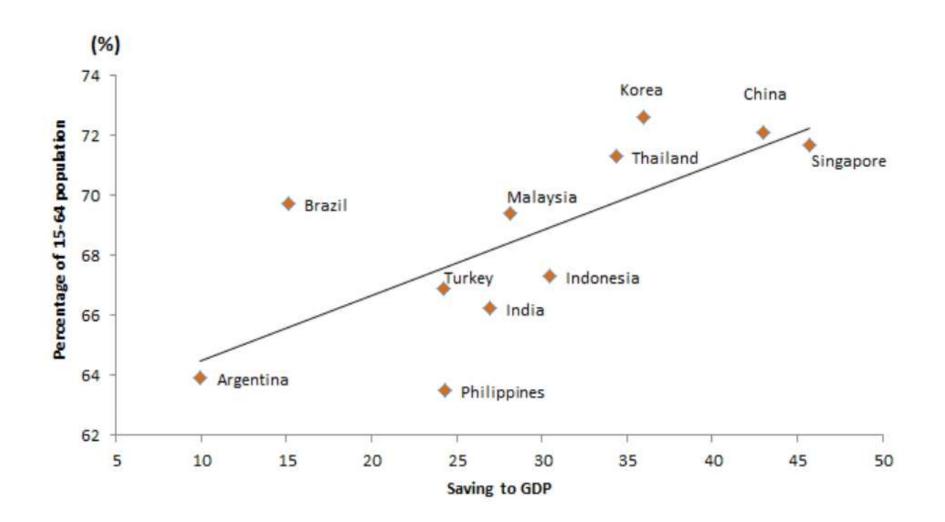


Gross Domestic Saving Comparison in some countries





Demographic Bonus as Driver of National Saving Abundant



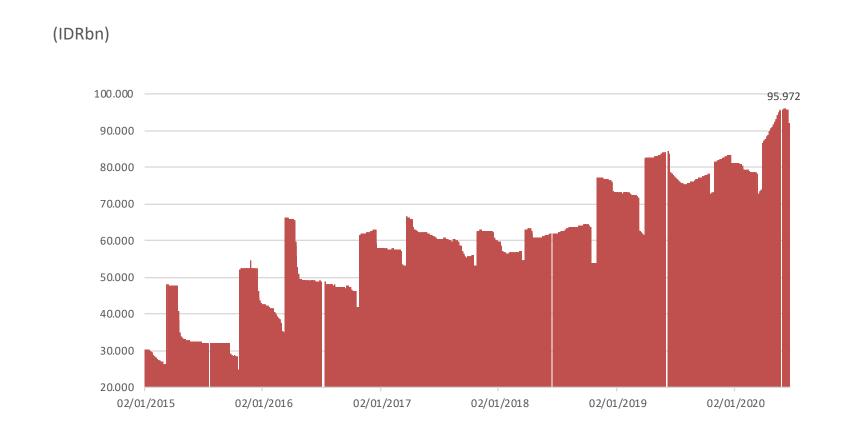
Recent Case Related with Shady Investment Activities





Source:OJK

Percentage of Individual and NBFI in Govt bond ownership

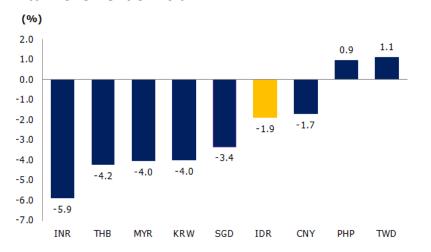


Individual Ownership in Govt bond

trimegat

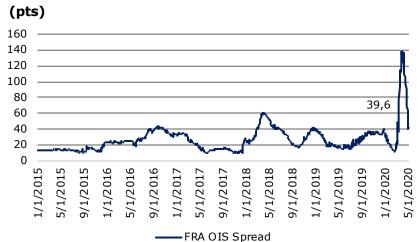
Latest Movement in Financial Market



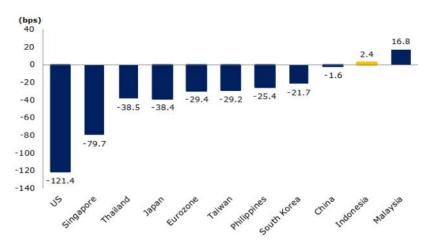


Ytd movement of Asian FX





Ytd movement of 10yr govt bond yield

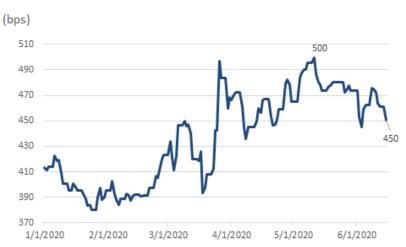






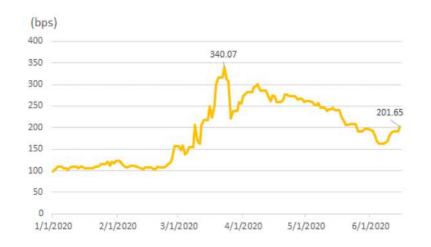
Return Decomposition of Indonesia's Bond Market





Currency Risk Perception

Country Risk Perception



Return Driver Decomposition

	-					
	Risk-free	Credit Risk	Currency Risk	Δ Risk-free	Δ Credit Risk	Δ Currency Risk
2013	3.03	2.44	2.99	1.27	1.25	0.74
2014	2.17	1.91	3.72	-0.86	-0.53	0.73
2015	2.27	2.48	4.24	0.10	0.58	0.52
2016	2.44	1.87	3.65	0.17	-0.61	-0.59
2017	2.41	1.12	2.79	-0.04	-0.75	-0.86
2018	2.68	1.86	3.48	0.28	0.73	0.69
2019	1.92	0.98	4.17	-0.77	-0.88	0.68
2020	0.72	2.01	4.50	-0.20	0.03	0.43

Source: Bloomberg, Trimegah Research

Ownership Composition of Indonesia Govt Bond



In IDR tn	31/12/2019	30/04/2020	29/05/2020
Bank	581	816	949
Central Bank	262	262	248
Non-Bank	1,909	1,833	1853
Mutual Fund	131	133	134
Insurance	215	268	278
Non-Resident	1,062	925	932
Pension Fund	257	228	228
Individual	81	92	96
Others	163	188	186
Total	2,753	2,911	3051

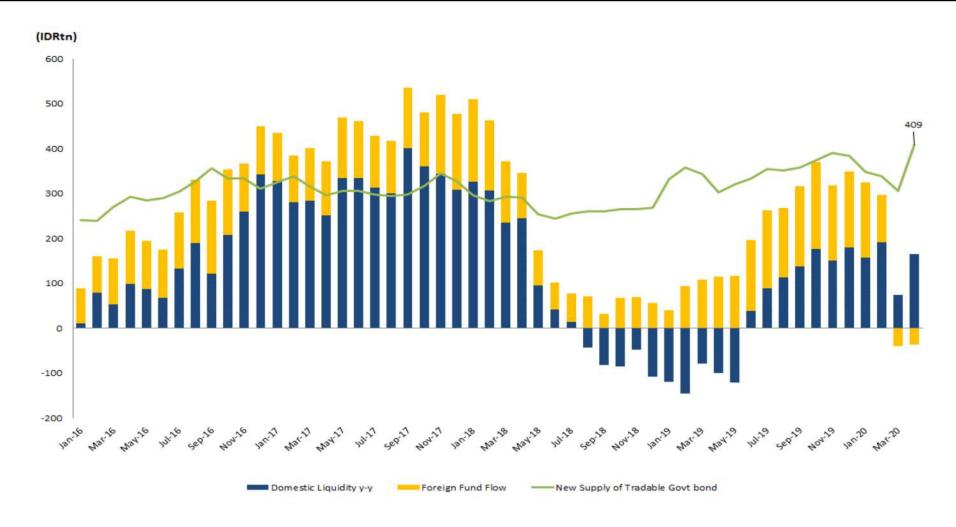
		w-w changes	
02/06/2020	10/06/2020	(IDRtn)	Ytd Changes
935	975	39.9	393.3
262	238	-23.7	-24.3
1,854	1,861	6.7	-48.2
134	135	0.9	3.7
278	278	0.0	62.5
932	939	6.7	-122.8
228	228	-0.2	-28.8
96	96	-0.2	14.4
187	186	-0.5	22.7
3,051	3,074	22.8	320.9

ln %	31/12/2019	30/04/2020	29/05/2020
Bank	21.1	28.0	31.1
Central Bank	9.5	9.0	8.1
Non-Bank	69.3	63.0	60.7
Mutual Fund	4.8	4.6	4.4
Insurance	7.8	9.2	9.1
Non-Resident	38.6	31.8	30.5
Pension Fund	9.3	7.8	7.5
Individual	2.9	3.1	3.1
Others	5.9	6.4	6.1
Total	100.0	100.0	100.0

02/06/2020	10/06/2020	w-w changes	Ytd Changes
30.6	31.7	1.1	10.6
8.6	7.8	-0.8	-1.8
60.8	60.5	-0.2	-8.8
4.4	4.4	0.0	-0.4
9.1	9.0	-0.1	1.2
30.6	30.6	0.0	-8.0
7.5	7.4	-0.1	-1.9
3.1	3.1	0.0	0.2
6.1	6.1	-0.1	0.1
100.0	100.0	0.0	0.0

Demand vs. Supply side of govt bond demand





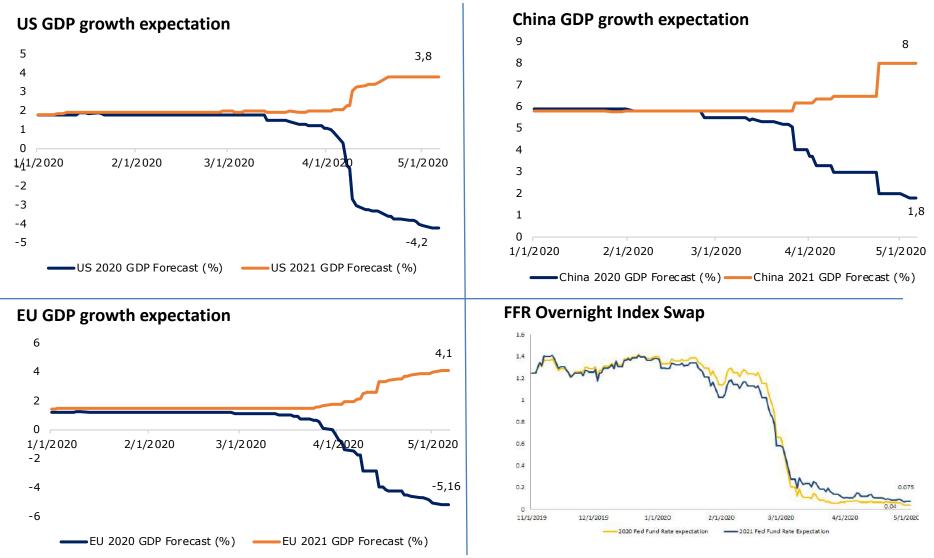


Pool of Fund (IDRtn)	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20
Pension Fund	183	185	184	185	184	185	186	188	187	185	174	177
Insurance	701	717	727	729	734	742	742	755	750	738	704	712
Mutual Fund	506	513	537	538	541	553	544	542	537	525	473	478
Banking Deposit - Loan spread	241	315	347	335	356	386	412	365	425	481	484	543
Total domestic pool of fund	1,631	1,729	1,795	1,786	1,815	1,867	1,884	1,850	1,899	1,930	1,835	1,909
Foreign Ownership	950	989	1,013	1,010	1,029	1,058	1,068	1,062	1,077	1,048	927	925
Total Supply of tradable bond	2,506	2,531	2,580	2,626	2,664	2,715	2,770	2,753	2,787	2,826	2,833	2,911
y-y change	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20
Pension Fund	10	14	13	13	11	14	12	12	8	6	-6	-5
Insurance	57	78	79	76	75	90	81	89	71	59	9	13
Mutual Fund	2	26	39	44	46	59	45	37	17	4	-43	-34
Banking Deposit - Loan spread	-189	-81	-43	-19	7	13	12	42	61	122	114	192
Total domestic pool of fund	-121	38	88	114	138	176	150	180	157	191	75	166
Foreign Ownership	76	80	71	54	59	46	9	17	0	-33	-57	-50
Total Supply of tradable bond	321	334	354	352	358	374	391	384	349	339	305	409

Source: CEIC, OJK

Consensus on Major Economic Indicator and Interest Rate



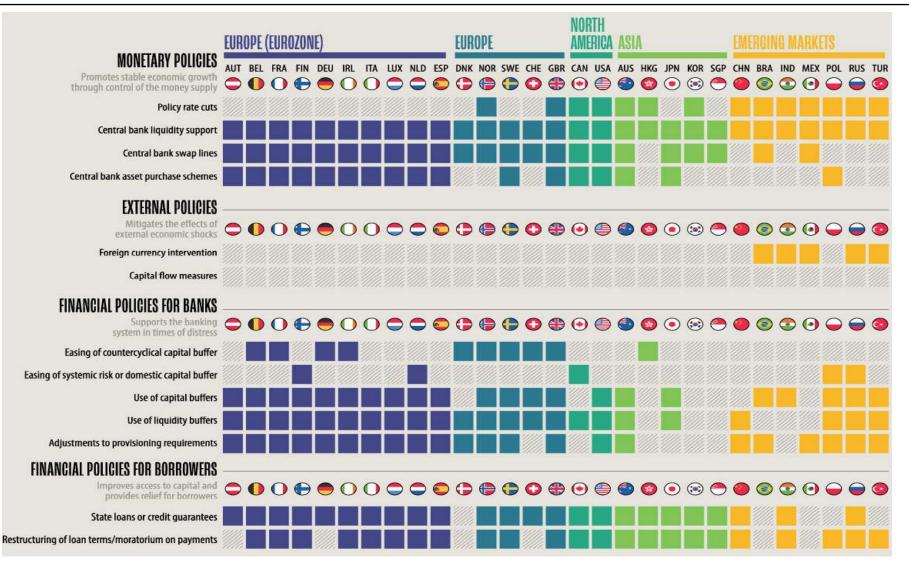


Source: Bloomberg, Trimegah Research



Ree	cent economics and financial market situation	What market already priced-in
1.	Some economies are already in negative GDP Growth and recession is already the main scenario,	 Massive Bankruptcy less likely to occur in Major Economy and Emerging Market as Fiscal
2.	Pressure in global market eased in April as US money market has loosen and bankruptcy risk dropped,	 and Monetary Policy has stepped in, 2. Further Monetary Policy Easing in Emerging Market and Indonesia going ahead,
3.	Indonesia GDP growth dropped to 2.97% y-y, inflation stay low at 2.68% (lowest pre-Ramadhan in decades), ICOR jump to 10 in 1Q20,	 Growth (domestic and global) is likely to recover by 3Q20 or 4Q20 as movement restriction eased,
4.	IDR appreciated back to 14000, driven by ease in global market	 4. Indonesia fiscal deficit to widen to 5.07% of GDP in 2020, and massive supply in govt bond
Ma	ijor structural transformation ahead	What is not yet priced-in
1.	Changing corporate behavior, higher demand for cash,	 Weaker than expected recovery on 2nd wave of COVID19, and possible Minsky Moment,
2.	Consumer tend to save more as job and	
	income certainty tend to be lower,	 Fiscal Deficit could be wider than 5.07% of GDP and could possibly become a new norm
3.	-	and could possibly become a new norm3. CA deficit to be very low and could be surplus
3. 4. 5.	income certainty tend to be lower, Banking sector behaviour change toward more	and could possibly become a new norm

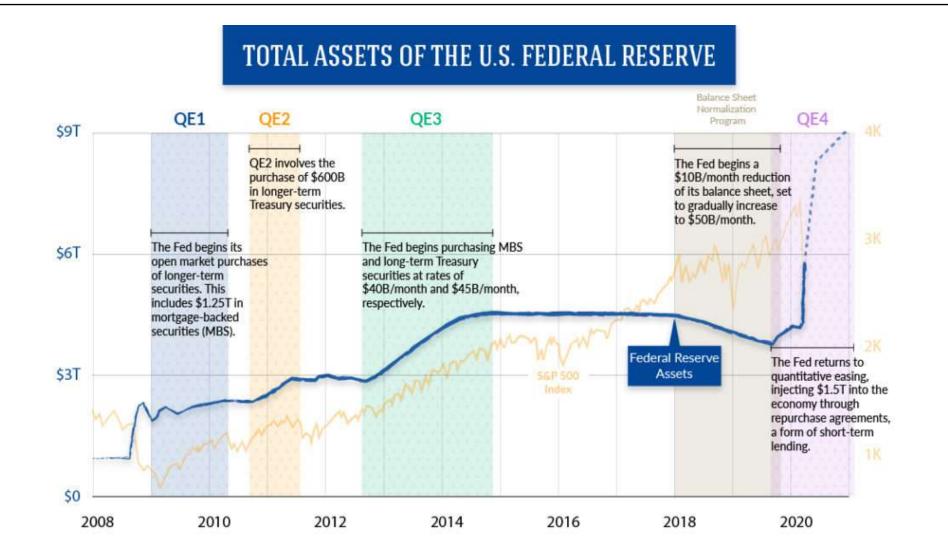
Global Stimulus Summary on Fight Against COVID19



Source: Visual Capitalist



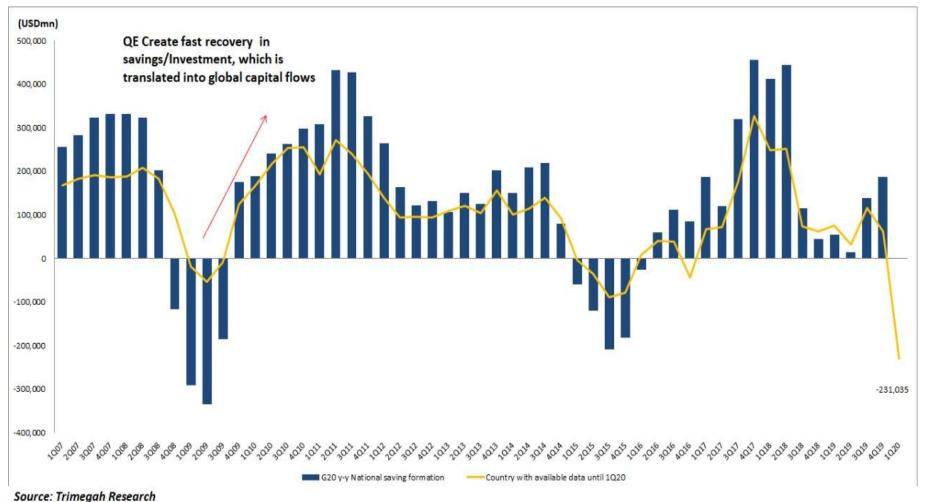




Global Saving & Capital Creation: The Origin of the Flows



Global Saving Creation of G-20 nation





Inflationary Environment (Money Value Drop)



Investment Up

Virtuous Cycle of Economy

World Wide Govt Decision not to let any major bankruptcy to occur at current environment, rising debt and automation creating massive deflationary pressure going ahead

Deflationary Environment (Production Value Drop

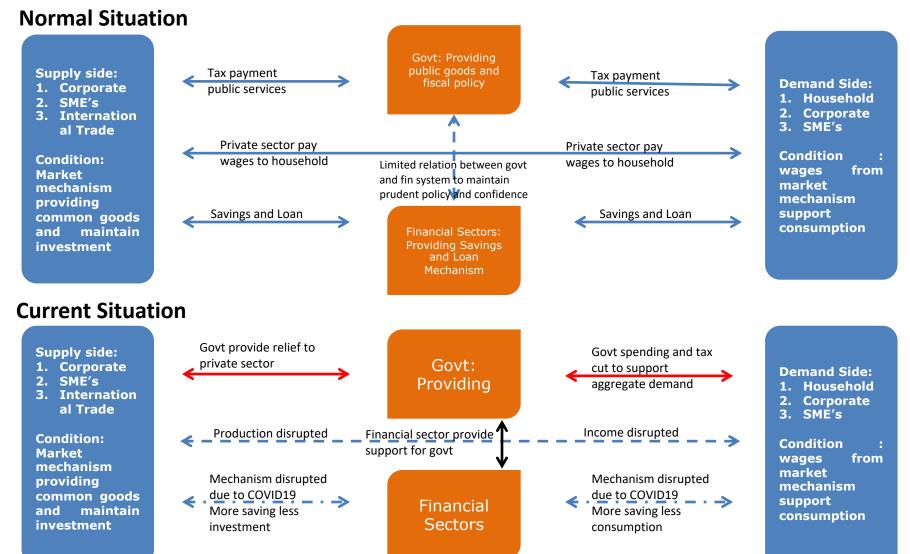
Triggered by Demand Shock Producent lower the production and doing layoff

Investment Drop

Vicious Cycle of Economy

Framework of thinking regarding COVID19 Situation





Ongoing Situation: COVID19 create disparity on liquid asset composition in banking system & add more liquidity to market



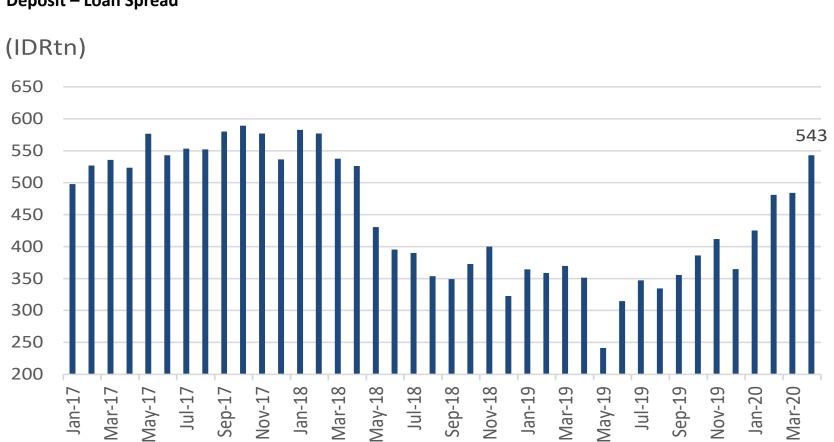
Average balance per account (Rp mn)	1Q19	2Q19	3Q19	4Q19	1Q20	1Q20 - 4Q19 (Rp)
0-100 juta	2.93	2.97	2.90	2.98	2.84	-135,895
101-200 juta	140.43	140.33	140.38	140.26	140.39	127,095
201-500 juta	320.96	320.35	320.93	320.13	320.95	826,203
501 juta - 1 milyar	724.13	722.82	723.35	722.44	723.19	748,898
1.01-2 milyar	1,426.26	1,423.33	1,423.09	1,421.45	1,425.57	4,120,936
2.01-5 milyar	3,129.61	3,125.78	3,130.82	3,123.88	3,130.10	6,224,489
> 5 milyar	28,114.79	27,947.76	27,925.89	26,962.75	28,764.23	1,801,478,501

Total balance (Rp bn)	1019	2019	3019	4019	1020	1020 - 4019 (Rp bn)
0-100 juta	811,310	842,176	840,167	882,783	857,000	-25,783
101-200 juta	325,986	334,479	338,197	351,844	346,000	-5,844
201-500 juta	508,754	525,203	532,366	556,126	554,000	-2,126
501 juta - 1 milyar	440,617	455,783	461,213	487,264	485,000	-2,264
1.01-2 milyar	388,273	401,111	407,312	418,564	424,000	5,436
2.01-5 milyar	523,712	535,990	547,514	557,562	558,000	438
> 5 milyar	2,662,358	2,687,485	2,753,074	2,727,660	2,971,000	243,340
had been a second a s			2010 BAR	1.000	10 D 2	22

Source: LPS

Ongoing Situation: Money Flow is back to banking system as bold govt action meet weak loan demand



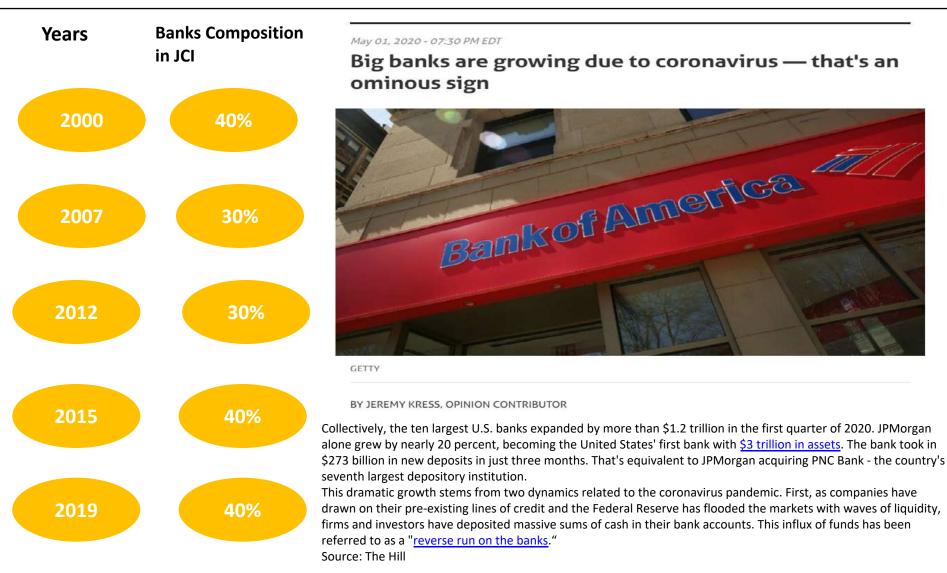


Deposit – Loan Spread

Source: CEIC, OJK

Lesson from many era: Bankers Always Win

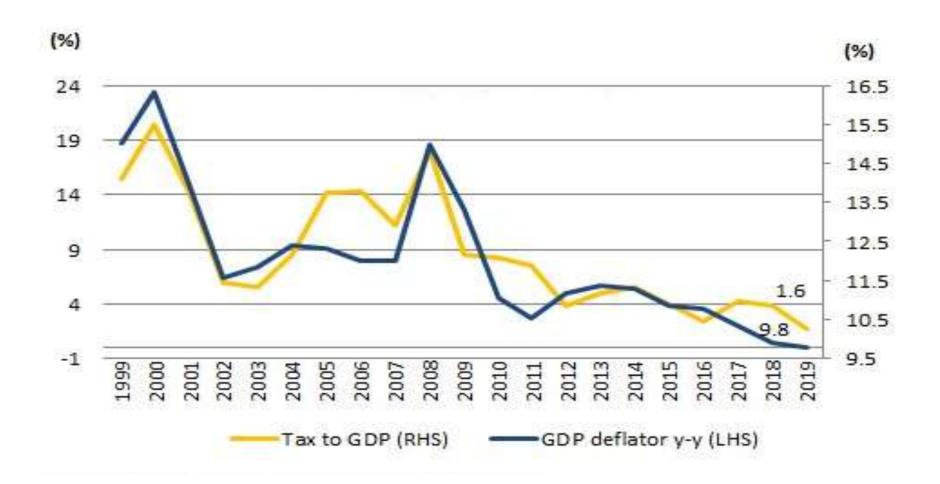




Source: The Hill, Trimegah Research

Ongoing Situation: Deflation, Not Inflation

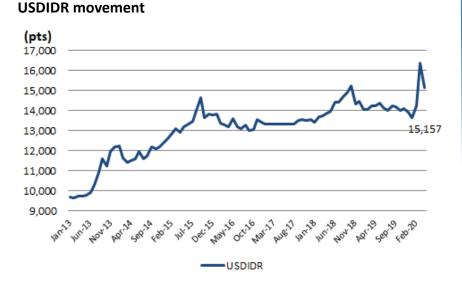




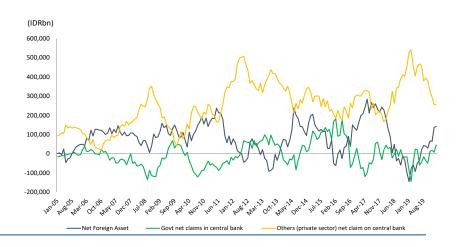
Should we worry with a jump in inflation and IDR depreciation due to BI action?



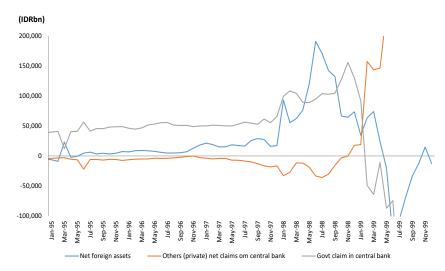
- Rising inflation and IDR depreciation has already become a concern among investors, regarding prospective BI bond buying in primary market govt bond. We don't agree with this statement with prospective slower money creation from private sector during COVID19. Govt bond increase would only replace private sector loan which likely to edged lower.
- Lesson from 1998 economic situation, preventing private sector to chase for loan during stressed situation is an important thing to make sure stability. Note that, govt account in central bank is contracting instead of expanding during that period.



M2 growth composition (2010-2020)



M2 growth composition (1996-1999)

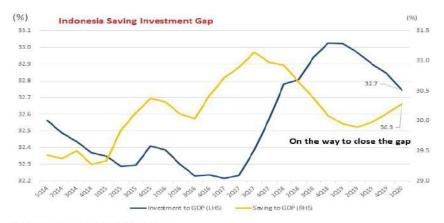


Source: CEIC, Bank Indonesia

Indonesia Current Account could be in surplus quarters ahead, creating massive change in investment mindset

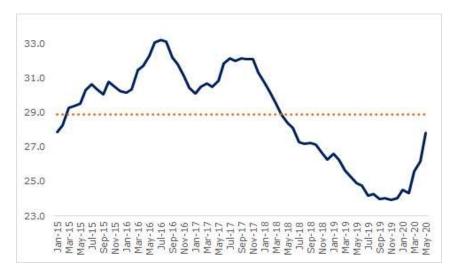


- Based on new sensitivity analysis, assuming national ICOR to be at 8.00% in 2020, 2.00% GDP growth in 2020 could bring CA balance to GDP to be at 1.11%. Further lower GDP growth or even negative growth should open possibility for positive Current Account Balance of Indonesia.
- Recent announcement of good May trade data indicate 2Q20 CA balance likely to be at 1.6% of GDP (2Q19: 2.9% of GDP).
- Going ahead, we continue eying the possibility of positive current account balance in 3Q and 4Q20.



Source: BI, BPS, Trimegah Research

Oil /bbl			(GDP Gr	owth		
	1.00	1.50	2.00	2.50	3.00	3.50	4.00
10	-0.74	-0.78	-0.82	-0.87	-0.91	-0.95	-0.99
20	-0.88	-0.93	-0.97	-1.01	-1.05	-1.10	-1.14
30	-1.03	-1.07	-1.11	-1.16	-1.20	-1.24	-1.28
40	-1.18	-1.22	-1.26	-1.30	-1.35	-1.39	-1.43
50	-1.32	-1.36	-1.41	-1.45	-1.49	-1.53	-1.58
60	-1.47	-1.51	-1.55	-1.60	-1.64	-1.68	-1.72
70	-1.61	-1.66	-1.70	-1.74	-1.78	-1.83	-1.87



Prospective Behavior Change in New Normal

Possible situation post COVID 19 in corporates:

- 1. Higher investment in IT related,
- 2. Supply Chain diversification going outside China,
- 3. Just In Time Inventory will be no longer relevant, cash in hand will be raised,
- 4. Leverage tend to be lower,
- 5. Tourism and hospitality industry to lost its appeal,
- 6. Agriculture likely to rose as food security becoming a big issue,

Possible situation post COVID 19 for Consumers :

- 1. Tendency to save raised,
- 2. Demand for durable goods order will be lower,
- 3. Demand for basic necessities, especially healthcare will be raised

Question : Should govt permanently increase fiscal deficit going ahead ?

Top 5 and Lowest 5 GDP growth by Sector in 1Q20

-7.0

-7.3

-10

-5

0

4Q19 GDP growth

5

-9,3

-10,3

-15

1Q20 GDP growth

Financial & Insurance Activity

Other Financial Services

Information & Communication

Machinery and Equipment

Metal Ores

Railways

Furniture

Farm Food Crops

Air Transportation 3,8

Human Health & Social Work Activity

The situation will be bullish for Telecommunication, healthcare and tech company, while bearish for real estate, commodities and tourism





10.7

10.4

9.2

78

10

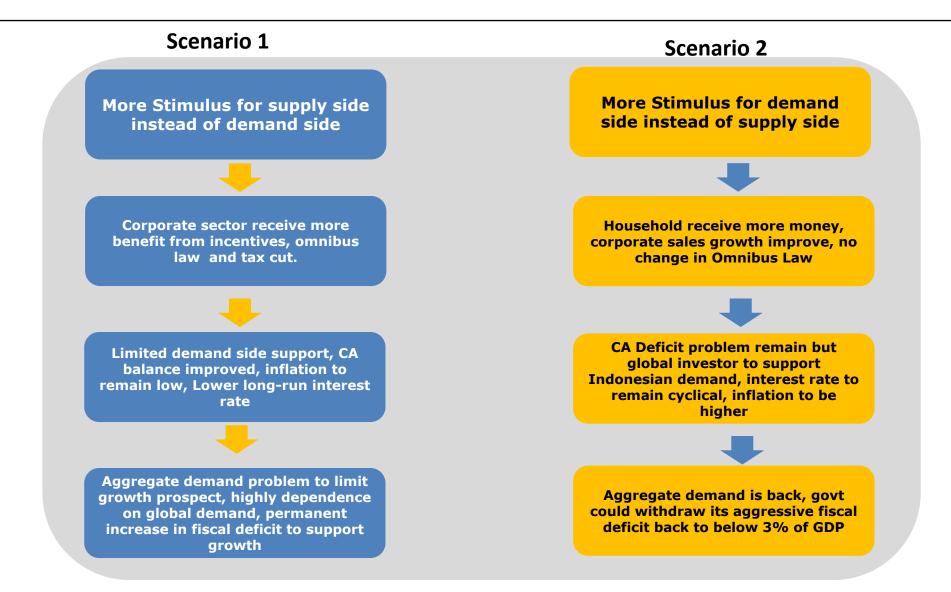
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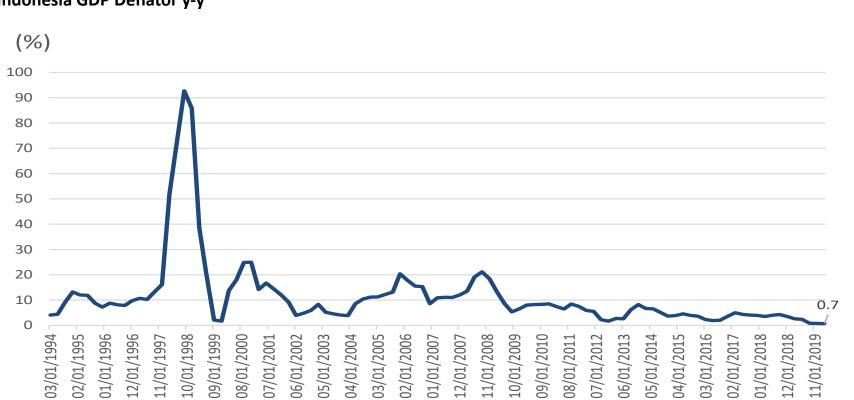
Demand Side	for National Ec	Rp 596.65 1	Supply Side
Rp 205.2 T		Rp 39	93.45 T
Cash incentive for poor family Basic food needs	37.4 43.6	Fund Placement for SME and Labor Intensive SME (Rp 78.78 T), Labor Intensive (Rp 3.42 T)	82.2
Social package for Jabodetabek	6.8	Guarantee	12
Social package for Non-Jabodetabek	32.4	IJP (Rp 10 T), Reserve Guarantee (Rp 2T)	
Pre-Employment package Electricity subsidy	20 6.9	State Equity Participation HK (Rp 7.5 T), BPUI (Rp 6 T), PNM (Rp 1.5 T), ITDC (Rp 0.5 T	15.5 ()
Logistic/ food/ and basic food need	25	Debt Allocation for Working Capital	19.65
Cash incentive for rural area	31.8	Tax Incentive	123.01
Subtotal	203.9	Local Government Support	23.7
		Tourism	3.8
		Ministry's Labor Intensive Program	18.44
		Investment Financing for Cooperatives through LPDB KUMKM	1
Housing incentive	1.3	Reserve	58.87
Total	205.2	Total	393.45

Different target, Different results





Indonesia is bracing for the first deflation in history



Indonesia GDP Deflator y-y



Things that are losing from world economy nowadays



Value Added Driven Economy



Rostow Structural Growth Theory

Economy is driven by value added, superior technology, growth should be gradual

Wages of workers should be high as mass-consumption is driver of the economy,

FDI goes to nation who could produce high value products,

Global Overdemand, Undersupply, High GDP Growth, Inflation. Profit is coming from selling expensive products Changing landscape from this two paradigm in COVID 19 situation will shape how we see investment and economy going ahead

Race to the Bottom



Alexander Gerschenkron Backwardness Theory

Economy is driven by capital accumulation and cost leadership, growth should be fast at the beginning,

Wages may not high as it hinders competitiveness, demand depend on export abroad,

FDI goes to the most efficient nation,

Global Oversupply, Underdemand, low GDP growth, Deflation . Profit created by cost cutting



Sugar Plantation Workers Income

Years	Wages	Land Rent	Sugar Cane Fee
	('000 Gulden)	('000 Gulden)	('000 Gulden)
1928	106,268	22,868	5,008
1929	101,827	23,915	3,918
1930	97,866	25,044	2,986
1931	93,978	25,026	2,207
1932	53,077	21,703	911
1933	21,866	11,854	384
1934	9,712	6,526	189
1935	7,270	3,989	233
1936	7,517	3,183	244

Salary by Profession

	Post Crisis
f 18	f 7.5
40 - 45 sen	10 - 14 sen
25-35 sen	10 sen
	40 - 45 sen

Price of Important Commodities

f	1928	1929	1930	1931	1932	1933	1934	1935	1936
Padi Bulu / Pikul	4.79	4.90	4.39	2.38	2.11	1.62	1.71	1.83	1.65
100 of Coconuts	6.50	6.00	6.00	4.00	2.00	2.00	1.50	1.00	2.50
Cassava / Pikul	1.22	1.45	1.66	0.79	0.51	0.48	0.53	0.70	0.60
100 of Corn	0.66	0.75	0.62	0.37	0.30	0.23	0.27	0.26	0.22

Source: Het Volkscredietwezen in de Depressie, 1943 (Sumitro Djojohadikusumo)



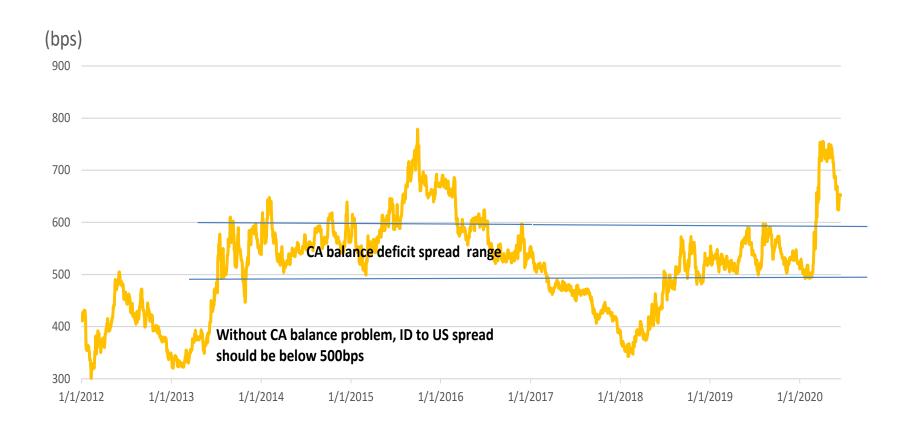
REALISASI APBN S.D. 31 MEI 2020

Pendapatan Negara dan belanja Negara mengalami pertumbuhan negatif dibanding tahun lalu, sedangkan Defisit mengalami peningkatan secara nominal maupun rasio terhadap PDB lebih tinggi dibanding 3 tahun terakhir

Uraian		2018			20	19		2020					
(triliun rupiah)	Realisasi s.d. 31 Mei	% thd LKPP	Growth (%)	LKPP Unaudited		% thd LKPP Unaudited	Growth (%)	Perubahan APBN (Perpres 54/2020)	Realisasi s.d. 31 Mei	% thd Perubahan APBN	Growth (%)		
A. Pendapatan Negara	686,0	35,3	15,5	1.958,6	730,1	37,3	6,4	1.760,9	664,3	37,7	(9,0)		
I. Pendapatan Dalam Negeri	684,5	35,5	15,3	1.953,3	729,7	37,4	6,6	1.760,4	663,1	37,7	(9,1)		
1. Penerimaan Perpajakan	538,7	35,5	14,5	1.546,1	571,2	36,9	6,0	1.462,6	526,2	36,0	(7,9)		
Tax Ratio % (arti luas)	3,98			10,69	4,00			9,14	3,50				
a. Pendapatan DJP (Include Pph Migas)	484,9	36,9	14,2	1.332,7	498,5	37,4	2,8	1.254,1	444,6	35,4	(10,8)		
b. Pendapatan DJBC	53,8	26,2	17,4	213,5	72,7	34,0	35,1	208,5	81,7	39,2	12,4		
2. PNBP	145,9	35,6	18,1	407,1	158,5	38,9	8,6	297,8	136,9	46,0	(13,6)		
II. Penerimaan Hibah	1,4	9,3	580,5	5,4	0,5	9,2	(66,0)	0,5	1,2	240,2	143,7		
B. Belanja Negara	779,5	35,2	7,9	2.304,3	855,9	37,1	9,8	2.613,8	843,9	32,3	(1,4)		
I. Belanja Pemerintah Pusat	458,0	31,5	18,0	1.493,2	530,8	35,6	15,9	1.851,1	537,3	29,0	1,2		
1. Belanja K/L	231,5	27,3	19,9	870,3	288,2	33,1	24,5	836,5	270,4	32,3	(6,2)		
2. Belanja Non K/L	226,5	37,2	16,2	622,9	242,6	38,9	7,1	1.014,6	267,0	26,3	10,1		
II. Transfer Ke Daerah dan Dana Desa	321,5	42,4	(4,0)	811,1	325,1	40,1	1,1	762,7	306,6	40,2	(5,7)		
1. Transfer Ke Daerah	300,8	43,1	(1.9)	741,3	304,7	41,1	1,3	691,5	277,7	40,2	(8,8)		
2. Dana Desa	20,7	34,5	(26,7)	69,8	20,4	29,3	(1,1)	71,2	28,9	40,6	41,3		
C. Keseimbangan Primer	19,0	(164,9)	(163,5)	(70,1)	1,3	(1,9)	(93,1)	(517,8)	(33,9)	6,6	(2.710,4)		
D. Defisit	(93,5)	34,7	(27,3)	(345,6)	(125,8)	36,4	34,5	(852,9)	(179,6)	21,1	42,8		
% Defisit thd PDB	(0,63)			(2,18)	(0,79)			(5,07)	(1,10)				
E. Pembiayaan Anggaran	179,4	58,7	(8,3)	398,9	159,9	40,1	(10,9)	852,9	356,1	41,7	122,6		
SILPA/SIKPA	85,9			-	34,1			-	176,4				

CA balance trend and spread on Indonesia govt bond





Source: Bloomberg, Trimegah Research

Govt Bond Valuation Matrix



Countral	So	vereign R	ating	10yr Gov	t. Bond Yield	(%)	Weekly	YTD Change	T	Deal Vield	Expected
Country	Moodys	Fitch	S&P	Beginning of '20	27/05/2020	03/06/2020	Change (%)	(%)	Inflation y-y	Real Yield	Inflation ('21)
Indonesia	Baa2	BBB	BBB	7.06	7.35	7.00	-4.76	-0.92	2.19	4.81	2.8
Malaysia	A3	A-	A-	3.31	2.82	2.85	1.24	-13.98	-2.90	5.75	-0.2
Philippine	Baa2	BBB	BBB+	4.48	3.22	3.28	1.77	-26.81	2.20	1.08	2.2
Thailand	Baa1	BBB+	BBB+	1.44	1.14	1.20	4.55	-17.24	-3.44	4.64	-1.1
South Korea	Aa2	AA-	AA	1.63	1.33	1.42	6.46	-12.80	-0.30	1.72	0.5
India	Baa3	BBB-	BBB-	6.56	5.76	5.77	0.24	-11.98	5.84	-0.07	4.7
Vietnam	Ba3	BB	BB	3.47	3.10	3.03	-2.26	-12.63	2.40	0.63	3.4
China	A1	A+	A+	3.14	2.72	2.79	2.53	-11.16	3.30	-0.51	3.1
South Africa	Ba1	BB	BB-	9.03	9.01	8.65	-3.97	-4.21	3.10	5.55	3.5
Brazil	Ba2	BB-	BB-	6.72	7.13	6.85	-4.02	1.83	2.40	4.45	2.5
Mexico	Baa1	BBB-	BBB	6.91	6.20	<mark>6.14</mark>	-0.98	-11.14	2.15	3.99	3.0
Ukraine	Caa1	В	В	6.51	8.49	7.77	-8.42	19.44	2.10	5.67	5.9
Russia	Baa3	BBB	BBB-	6.36	5.55	5.53	-0.36	-13.05	3.10	2.43	3.4

Source: Bloomberg, Trimegah Research

Summary of Important Forecast



	GDP					Inflation	1			USDIDR			
	1Q20	2Q20	3Q20	4Q20	FY2020	1Q20	2Q20	3Q20	4Q20	1Q20	2Q20	3Q20	4Q20
Scenario 1 Base case (Central Bank Action Could Sustain the Situation	2.97 1	-3.00	1.50	3.50	1.24	2.96	3.00	2.80	2.50	16367	14600	14300	14300
Scenario 2 2nd case (Term of Trade Shok)	2.97	-3.50	0.00	2.50	0.49	2.96	3.00	3.10	3.20	16367	16000	15500	14800
Scenario 3 Worst Case (China & global corp debt default	2.97	-6.00	-3.00	0.00	-1.51	2.96	3.2	4.00	4.20	16367	18000	18500	17000
	7D Reve			Govt Bond	2020	4020		Old	New				
	1Q20	2Q20	3Q20	4Q20		1Q20	2Q20	3Q20	4Q20		Probability	Probability	

	1020	2020	5020	4020	1020	2020	5020	4020		Probabilit
Scenario 1 Base case	4.50	4.25	4.00	3.75	7.91	8.20	7.20	6.00		10
(Central Bank Action Could Sustain										
the Situation										
Scenario 2 2nd case	4.50	4.25	4.25	4.25	7.91	8.30	8.30	7.50		409
(Term of Trade Shok)										
cenario 3 Worst Case	4.50	5.00	5.25	5.50	7.91	8.60	9.00	8.50		509
(China & global corp debt default										

Source: Trimegah Research

We revise down our growth forecast, while keeping scenario for USDIDR and Interest rate unchanged, as no significant change in relative valuation and attractiveness.

In Scenario 1, we cut our FY2020 GDP growth target to be at 1.24% y-y, with recovery started to take place by 3Q20 (assuming condition to improve in 3Q20 going ahead). At this situation, deflationary pressure to continue bringing inflation to 2.50% by 2020 year end. As central bank success to limit credit risk, IDR could strengthen to 14,300 by year end.

In Scenario 2, we expect FY2020 GDP to be at 0.49%, with recovery take place in late 2020. Supply destruction is likely to bring higher inflation to 3.20% (still hampered by weak demand), while we expect IDR to be at 14,800.

In Scenario 3, if any Minsky moment to happen, we expect growth to be at -1.51% by 2020 year end, risk off situation is expected to follow.



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Buy	: Share price is expected to exceed more than 10% over the next 12 months
Neutral	: Share price is expected to trade within the range of 0%-10% over the next 12 months
Sell	: Share price is expected to trade below 0% over the next 12 months
Not Rated	: The company is not within Trimegah research coverage